

To: brewster
From: judy@wais.com (Judy Chen)
Subject: Board Meeting Items

Board Meeting Items:

Ensemble
CMP
AOL
EB
Intel--Online, porting
financing

bank signature

Production Services
we know CMP

o Intel 25k

o Reuters

DSF Examiner 6

o Random House

o Tandy . .

infrastructure →

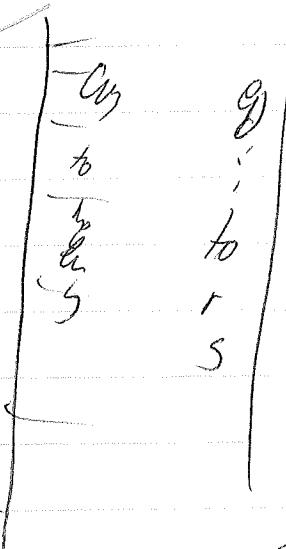
→ Mary McCull
→ Neillie
→ Kevan Gandy
→ Claude
Lori

operations plan

hole:

- business model: repeatable, how to hook onto hockey stick
- technology management

editors



Newspaper subscribers down

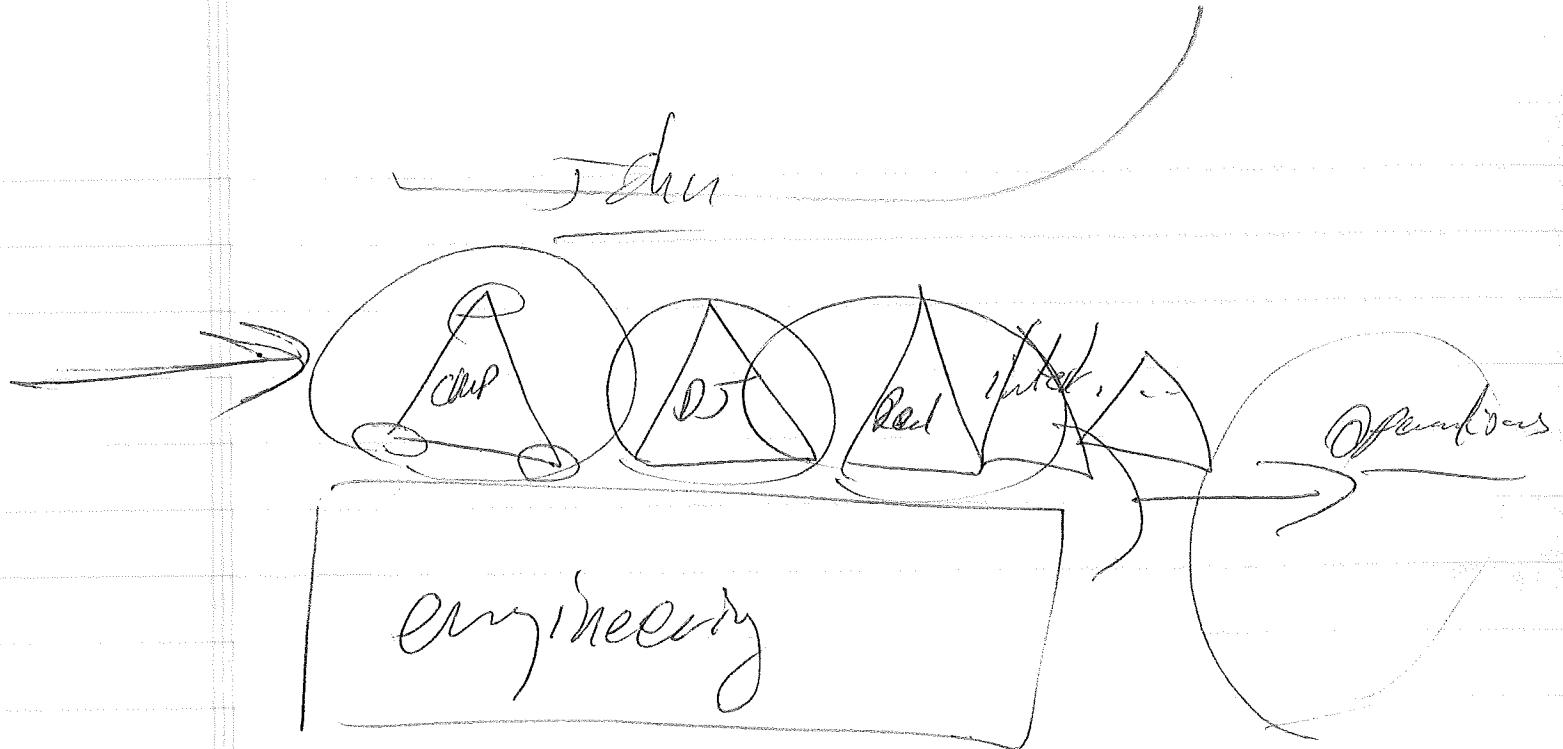
Home market \$30/matt

our phase:

we weave and leather

- understand traditional publishing
- model ^{has} ~~is~~ applied : context
 - we are the way that is done
 - agents personal message

Now we have it how do we reuse?



110-160 \rightarrow 70%
3

WAIS, INC.

BOARD MEETING AGENDA

November 30, 1994

12 noon – 5:00 p.m.

12 noon – 1 pm Company Status

1 pm – 5 pm Funding

ATTENDEES:

Brewster Kahle
John Duhring
Bruce C. Gilliat
William Dunn
Nick Scharf
Allen Morgan